REALIZE.

Pitch Deck Spring 2023
Confidential

Realize is creating the only nationwide network of parking and EV charging for **logistics** providers

Lack of **Secure Truck Parking** is a Nationwide Crisis

"**98% of drivers** regularly experience problems finding safe parking"
  - 2019 Jason's Law Report

"**78% of large-scale cargo theft** took place in unsecured parking locations"
  -SensiGuard Supply Chain Intelligence Center

"**79% of 524 truck stop owners** and operators indicated they do not plan to add more truck parking"
  - 2019 Jason's Law Report

"Truck parking has been listed in the **Top 10 Concerns** for drivers and carriers for over ten years"
  -American Transportation Research Institute

"A truck parking bill was introduced in the Senate to allocate **$755m for the expansion of truck parking** nationwide"

Realize Parking

58% of truck drivers admit to parking in unauthorized areas at least three times per week. This is because **~3.5 million truck drivers** in the U.S. actively search for parking **every day**, with fewer than 315,000 available parking spots. This issue creates waste equal to **›56 minutes** of available drive-time every day to find parking and amounts to a **$5,500 loss annually** per driver.

1 in 5 trucking and logistics companies have added electric trucks to their fleets. There are an additional **140,000+ medium-duty and heavy-duty zero-emission** trucks on order for delivery in 2023. At the same time, there are currently only **~6,000 charging stations** throughout the country capable of charging an electric truck.

J. B. HUNT ®

The **Realize** Solution

Realize partners with major venues and real estate assets to create and operate secure, standardized **parking management**, **payment processing** and **EV charging** for truck drivers and logistics companies nationwide.
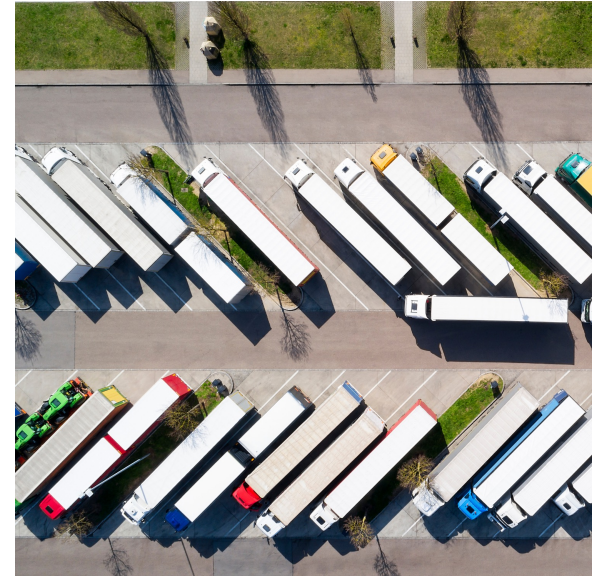
Leveraging existing infrastructure:
      Parking
      Security
      Amenities – Bathrooms/Showers
      Utility – Electric Vehicles (EV)

The Realize solution does not require permitting, ripping asphalt, costly installation, nor months/years of time and planning.

Realize is the most effective way to provide utilities when they are needed most.

Realize The Benefits

For the Drivers

Convenient access to large, secure parking lot

Automatic payment for parking, charging and amenities

Location and cargo management

For the Companies

Safety, time savings and efficiency

Utility and necessity at scale

Real-time logs on parking transitions

The **Realize** Map – 2023 Stadiums & Venues

Realize transforms assets that only generate revenue ~1-25 days a year to become <u>revenue generating machines</u> for the remaining ~340 days

Providing parking supply and scalable EV charging puts Realize at the intersection of utility, necessity, and data analytics